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2 May 2012

Companies Announcement Office
Australian Securities Exchange

Dear Sirs

For Release to Market

Transpacific Industries Group Ltd (TPI) enclose a copy of the presentation to be given by the Chief Executive Officer, Kevin Campbell, at the Macquarie Australia conference on 2 May 2013.

Yours sincerely

A handwritten signature in black ink that reads "Kellie Smith".

Kellie Smith
Company Secretary

Macquarie Australia Conference Presentation

2 May 2013

Kevin Campbell
Chief Executive
Officer

For personal use only



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Agenda

1. Safety Moment
2. Company Overview
3. Rejuvenating Transpacific
4. Closing

1. Safety Moment



2. Company Overview



Transpacific is Australia and New Zealand's leading waste management business, operating a national network of unique collection, processing and landfill assets

Transpacific profile

Revenue	▶ \$2.3 billion pa across 380 locations
Facilities	<ul style="list-style-type: none">▶ 12 owned and operating landfills▶ 48 resource recovery centres▶ 56 industrial treatment and disposal facilities
Staff	▶ Greater than 6,500
Fleet	▶ Greater than 5,500 vehicles



Operating Divisions

Cleanaway



Industrials



New Zealand



Commercial Vehicles



Collections

Post Collections

Technical Services

Industrial Solutions

Hydrocarbons

Collections

Post Collections

Technical Services

Industrial Solutions

Hydrocarbons

Importation & Distribution

Dealerships

Dealer Network

Competitive Advantages

Market position

- ▶ Transpacific's businesses hold leading market positions in their respective segments

Comprehensive range of services

- ▶ Fully integrated waste management and industrial cleaning solution
- ▶ Leverage cross-selling across divisions

Unique assets and intellectual property

- ▶ Leading provider of a broad range of critical services
- ▶ Significant internally generated IP utilised in operations

Benefits of scale

- ▶ Network efficiency and reduced operating costs
- ▶ Broad network to deliver nationwide service across Australia and New Zealand
- ▶ Existing licences, landfills, transfer stations and processing infrastructure in place

3. Rejuvenating Transpacific



We are rejuvenating Transpacific

- ▶ Turning 60+ acquisitions made over the past decade and transforming the Company into a cohesive, efficient business and the leading waste management company across Australia and New Zealand

We have a path to achieving this goal

Management
bench strength

Fixing the
balance sheet

Efficiency
programs and
cost reductions

Divestment
program

Targeting new
revenue streams

Management bench strength

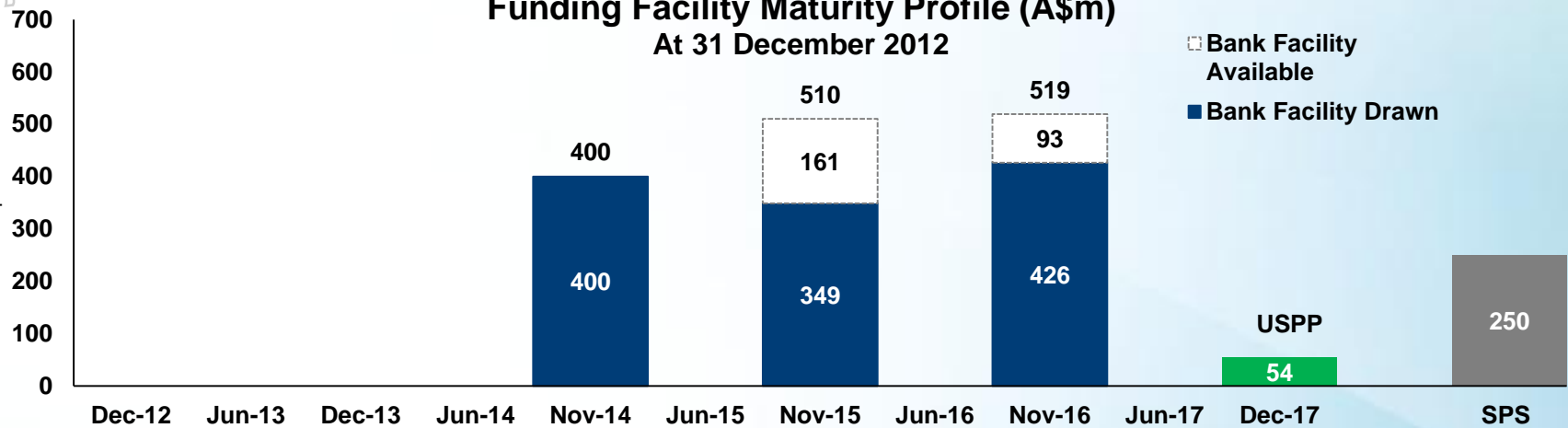
- ▶ Strengthened operational management
 - > Appointment of Nick Clark as Managing Director of Cleanaway
 - > Appointment of Divisional Chief Financial Officers in Cleanaway, Industrials and New Zealand
- ▶ Considerable changes at Corporate management level
- ▶ Management is continuing to assess opportunities for further streamlining and simplification

Fixing the balance sheet

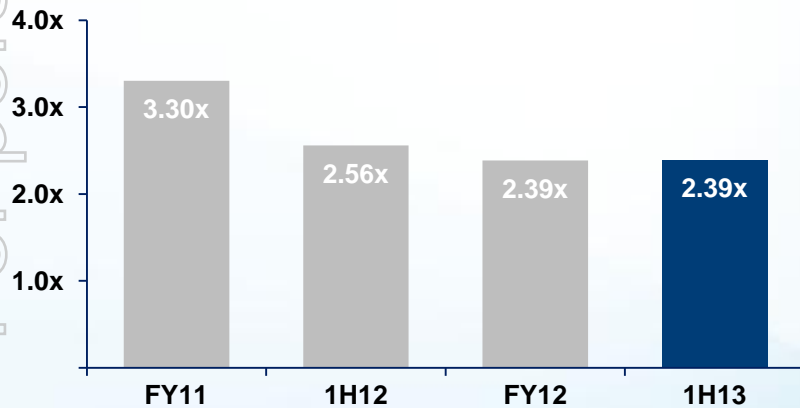
- ▶ Following the 2011 refinancing and further debt reduction the balance sheet is much stronger
- ▶ Debt levels continue to reduce
- ▶ On track for >\$25 million reduction in net interest expense in FY13 and further savings in FY14

Fixing the balance sheet (cont'd)

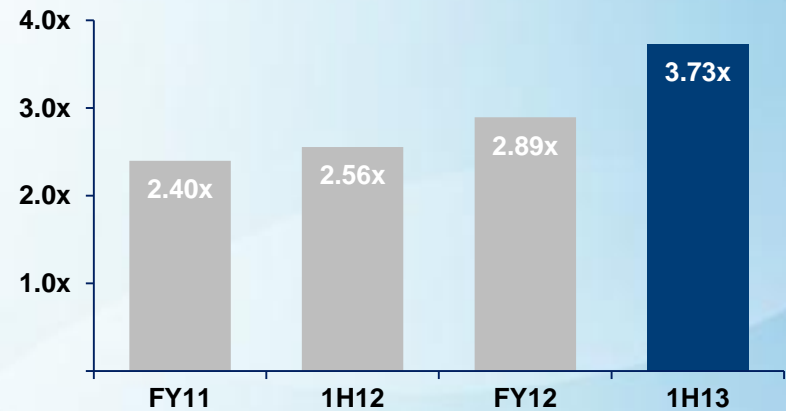
Funding Facility Maturity Profile (A\$m)
At 31 December 2012






Net Debt/Underlying EBITDA



Underlying EBITDA/Net Interest



Efficiency programs and cost reductions

Areas	Major Initiatives	Sustainable EBIT Impact FY13 – FY15
Organisational structure	<ul style="list-style-type: none"> ▶ Progressively implementing organisational restructure ▶ Reduction of circa 200 managerial staff – fewer management levels, approximately \$7 million in restructuring costs for 2H13 	 1H13 – \$5 million 2H13 – \$10 million
Procurement savings	<ul style="list-style-type: none"> ▶ Improved pricing and terms from major suppliers: <ul style="list-style-type: none"> > Fuel contracts in Australia and New Zealand > Temporary labour hire suppliers being rationalised from >500 to <50 > Electricity and gas contracts in Australia 	 FY14 – \$20 million  FY15 – \$15 million
Productivity	<ul style="list-style-type: none"> ▶ Amalgamated sites in western Sydney ▶ Biometric time and attendance system for >250 locations during 2013 ▶ Fleet management system to be implemented during FY14 for better fleet management and utilisation 	Total savings \$50 million

Divestment program

- ▶ Successfully divested a number of non-core assets and properties
 - > Majority of the Manufacturing assets
 - > Smaller non-core businesses
 - > Surplus properties
- ▶ Proceeds from the divestment program will total ~\$25 million in FY13
- ▶ Further non-core assets will be divested in FY14

Targeting new revenue streams

- ▶ Revenue from resource related areas continues to increase
 - > Karratha/Pilbara region of North Western Australia
 - > Surat and Gladstone/Bowen Basin in Queensland
- ▶ Other revenue opportunities continually being assessed

In closing

- ▶ The rejuvenation is continuing
- ▶ Financial position is stronger
- ▶ Great assets and a management team committed to delivering improved returns from those assets
 - > Focused on cost, efficiencies and market opportunities
- ▶ Debt reduction continues
- ▶ As in the first half, market conditions remain tough